Infosys
equinox

ACCOUNTS

Automated Business to Business processes that enable effective enterprises

Infosys Equinox Accounts automate B2B processes across enterprises and visibility for those processes, thus enabling a business to serve customers on its commerce platform. Accounts service lets sellers manage the contracts for buyer organization who in turn can manage the cost centers with budgets on restricted time duration.

Infosys Equinox Accounts power the core Business to Business (B2B) capability across sellers and buyers.

Robust approval functionality that enables easy on-boarding of customers and provides secured purchasing experience

Contract management - Fully integrated advanced contract management enables organizations to realize clear benefits in costs, processes and relationships

Flexible and customizable accounts that enable varying account segmentation and customized account-based catalog, pricing & category of products.

🔒 **99+ secure & scalable API end points**

🕐 **API response time of less than 50ms**

🖐 **Flexible and customizable accounts**

Features

Easy Account On-Boarding	Buyer organizations can self-on-board business customers with robust approval functionality so that the team has full control of the accounts. A seller/account admin/business admin/CSR can create accounts for the buyer organization and help them onboard into the system as well.
Account Categorization	Enables segmentation of business customers for easy management. These segments can be custom types to suit business needs like industry or size of business.
Account Contract Management	Enables to manage contracts for each account and use the same to track credit limit, payment methods allowed like credit cards, purchase orders (POs) and company bill-to.
Account-Based Catalog and Pricing	Supports custom catalog and pricing for each customer.
Account Representatives	A sales rep/account owner can manage individual accounts of buyer org using accounts admin tool and can create & manage - orders, reset passwords on behalf of businesses.
Buyer Cost Center and Team Management	A buyer admin can manage businesses cost centers and teams, set budgets and manage order approval. A buyer org can create orders for the allocated cost center & budget with various payment methods & payment terms.
Data Management	Dashboard with display of KPIs, trends and graphical representation of store statistics.

About Infosys Equinox

Infosys Equinox is a future-ready digital commerce and marketing platform built using Microservices-based, API-first, Cloud-native, Headless and eXtensible (MACH-X) architecture that enables businesses to drive human-centric experiences for their customers across touch points.

For more information and a product demo, please reach out to us at: **contactus@infosysequinox.com**

For more information, contact askus@infosys.com

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